

Being one of the world's leading and most-trusted integrated solutions providers to the pharmaceutical, biotech, consumer health and specialty chemicals markets, Lonza is creating value along the Healthcare Continuum® with a strong focus on patient healthcare, consumer preventive healthcare and consumer's healthy environment.

Lonza harnesses science and technology to serve markets along the Healthcare Continuum®. We focus on creating a healthy environment, promoting a healthier lifestyle and preventing illness through consumers' preventive healthcare, as well as improving patient healthcare by supporting our customers to deliver innovative medicines that help treat or even cure severe diseases.

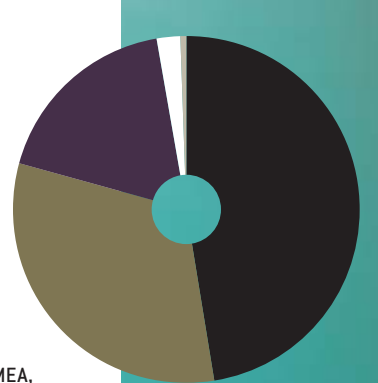
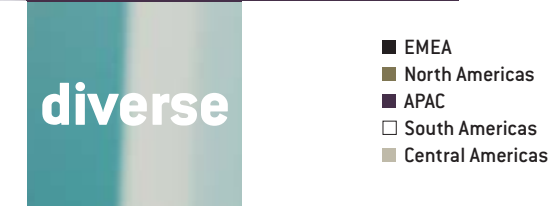
Patients and consumers benefit from our ability to transfer our pharma know-how to the healthcare, hygiene and fast-moving consumer goods environment and to the preservation and protection of the world where we live.

Founded in 1897 in the Swiss Alps, Lonza today is a well-respected global company with more than 100 sites and offices and approximately 15,500 full-time employees worldwide at the end of 2018. The company generated sales¹ of CHF 5.5 billion in 2018 with a CORE EBITDA¹ of CHF 1.5 billion.



Unfold Lonza 2019

Lonza's Workforce



mainly based in EMEA, has increased in APAC and the Americas due to recent acquisitions



31% female

30% female Board members

50% female business unit heads

27.3
CORE EBITDA¹
Margin in %

15,375
Employees End of 2018

>70
Manufacturing
and R&D Facilities

>30
Countries Around
the World

5.5bn
Sales¹ in CHF

1.2 bn
CORE EBIT¹ in CHF

~630
Active Patent
Families

1.5 bn
CORE EBITDA¹ in CHF

8.0
ROIC¹ in %

31.4
CORE RONOA¹ in %

¹ Lonza continuing operations excluding Water Care business as discontinued operations

Lonza

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LONZA

Closer
Than You
Think®



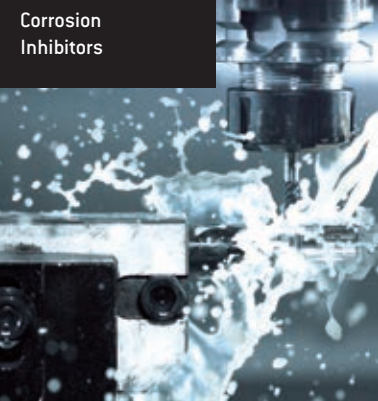
Prescription
Medicine Actives



Cell and Gene
Technology



Temperature-
Resistant Resins



Corrosion
Inhibitors



Drug Delivery
Technologies



Immunotherapy
Actives



Immunotherapy
Actives



Anti-Dandruff
Agents



Hydrazine
Propellant



Abrasion
Resistants



Fungal-Decay
Protection



Anti-Mold
Components



Tools for
Researchers



Human
Tissue Cells



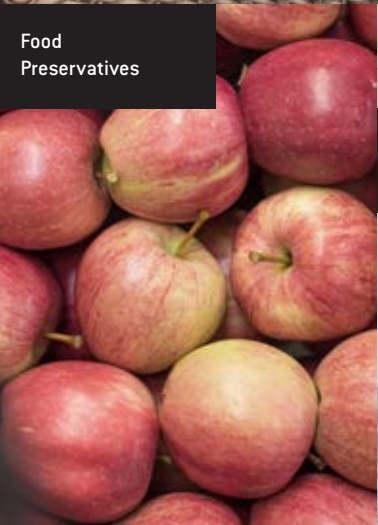
Vitamin B3
Compounds



Nutritional Delivery
Technologies



Functional
Foods



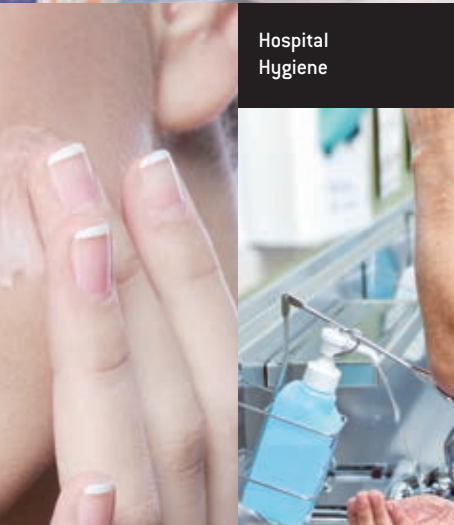
Food
Preservatives



Anti-Fouling
Coatings



Anti-Aging
Actives



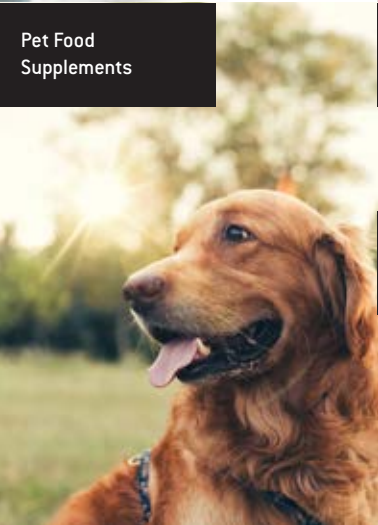
Hospital
Hygiene



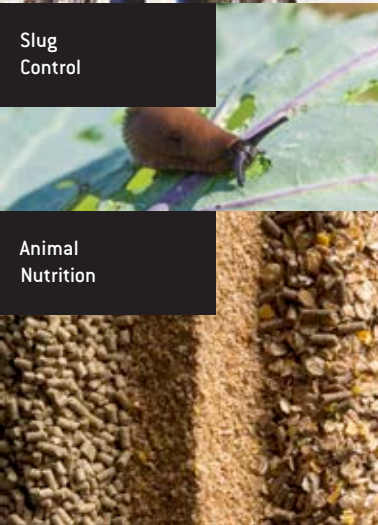
Disinfectant
Wipes



Pet Food
Supplements



Slug
Control



Animal
Nutrition



Crop
Protection