

## Product News

### Lonza and Akvion Team Up to Promote Carnipure™ in Dietary Supplements

Basel, Switzerland, 04 October 2012 – Akvion and Lonza announced today that they are starting co-marketing activities for Akvion's products containing Carnipure™, Lonza's high-quality L-carnitine. These products include the dietary supplement Karniton® and the vitamin complex Alfavit®.

"Over the last two years, we have successfully used Carnipure™ tartrate and are placing the Carnipure™ quality seal on all products to show that we only use ingredients of highest quality and with excellent safety profiles," says Alexander Lukash, Marketing Director of Akvion. Planned co-marketing activities include the placement of the Carnipure™ quality seal on Akvion's website as well as advertisements in end consumer magazines.

"We are proud to work with Akvion, a major player in the Russian dietary supplement industry. We look forward to supporting Akvion in communicating the benefits of Carnipure™ to the end consumer," says Michael DeGennaro, Global VP Marketing and Sales Nutrition at Lonza.

L-carnitine, a nutrient produced in the body and found in some dietary sources, plays a critical role in fat and energy metabolism. It shuttles long-chain fatty acids into the cells' mitochondria where they are broken down for energy generation. Extensive research shows that supplementary Carnipure™ can play a supportive role in many areas of health, including recovery from exercise, weight management, and healthy aging.

Lonza is one of the world's leading producers of L-carnitine. Under the Carnipure™ brand, Lonza offers Carnipure™ crystalline, which is pure L-carnitine, as well as Carnipure™ tartrate, a non-hygroscopic form made of L-carnitine and tartaric acid. Carnipure™ is easily integrated into dietary supplements and functional foods and beverages.

#### **About Akvion**

Founded in 2002, Akvion is a manufacturer of vitamins for the food and cosmetics industries. Akvion develops, produces and promotes vitamin and vitamin-mineral complexes, cardiological agents, and medications for vision correction. In the food industry, over 400 manufacturers use Akvion's products to enrich bakery and dairy products, beverages, baby food, and preserves. Leading Russian medical centers use Akvion's products for dietary foods for patients. Akvion also supplies the cosmetics industry with coenzyme Q10, chitosan, and vitamin E for use in creams, emulsions, water solutions, and gels. Further information can be found under [www.akvion.ru](http://www.akvion.ru).

Lonza Ltd  
Muenchensteinerstrasse 38  
CH-4002 Basel  
[www.lonza.com](http://www.lonza.com)

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### About Lonza

Lonza is one of the world's leading suppliers to the pharmaceutical, healthcare and life science industries. Products and services span its customers' needs from research to final product manufacture. It is the global leader in the production and support of chemical and biological active pharmaceutical ingredients. Biopharmaceuticals are one of the key growth drivers of the pharmaceutical and biotechnology industries. Lonza has strong capabilities in large and small molecules, peptides, amino acids and niche bioproducts which play an important role in the development of novel medicines and healthcare products. Lonza is also the world leader in microbial control providing innovative, chemistry-based and related solutions to destroy or to selectively inhibit the growth of harmful microorganisms. Its activities encompass the areas of water treatment, personal care, health and hygiene, industrial preservation, materials protection, and wood treatment. In addition, Lonza is a leader in cell-based research, endotoxin detection and cell therapy manufacturing. Furthermore, the company is a leading provider of value chemical and biotech ingredients to the nutrition and agro markets.

Lonza is headquartered in Basel, Switzerland and is listed on the SIX Swiss Exchange and secondary listed on the Singapore Exchange Securities Trading Limited ("SGX-ST"). Lonza is not subject to the SGX-ST's continuing listing requirements. Lonza is subject to the listing rules of the SIX Swiss Exchange, which do not have specific requirements equivalent to the listing rules of the SGX-ST in respect of interested person transactions, acquisition and realizations, and delisting. In 2011, the company had sales of CHF 2.692 billion. Further information can be found at [www.lonza.com](http://www.lonza.com).

### Further Information

Lonza Ltd  
Director Marketing and Sales Nutrition  
Reto Renggli  
Tel +41 61 316 8244  
Fax +41 61 316 9244  
[reto.renggli@lonza.com](mailto:reto.renggli@lonza.com)

Lonza Group Ltd  
Media Relations  
Melanie Disa  
Tel +1 210 316 9413  
Fax +1 201 696 3533  
[melanie.disa@lonza.com](mailto:melanie.disa@lonza.com)